



Business Problem Solving and Business Optimisation

Climb Business specialises in problem solving and “herding cats” – bringing all of the people in and around your business or project into a single, unified team moving towards success.

Climb Business looks at business optimisation and is about doing more with less, cutting the crap, getting rid of obstacles and focusing on the important things which need to be done. Climb Business is about engagement - engagement with your employees or project team members, shareholders, customers/clients, suppliers and everyone else who needs to know what is happening.

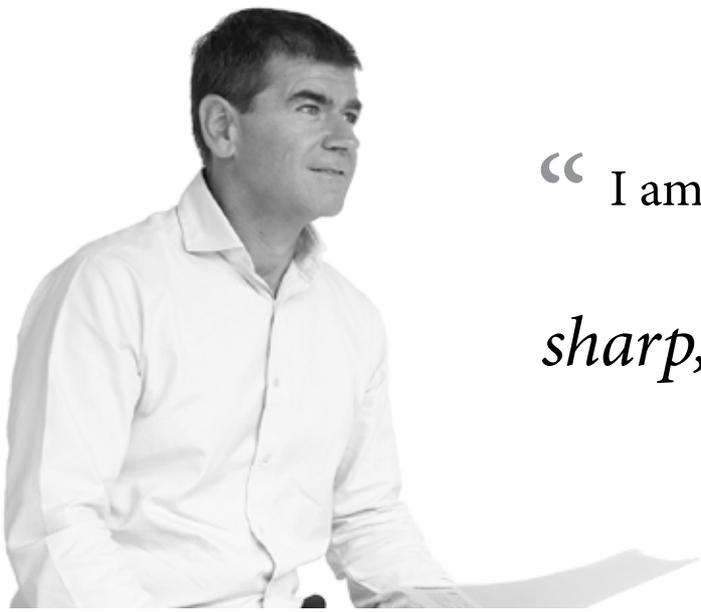
Stuart Craig is the principal of Climb Business. Stuart played a leading role in winning the 2018 Commonwealth Games for the Gold Coast and recently completed a major business review and designed and implemented a successful and innovative business transformation program at Toll Helicopters.

Stuart’s extensive background as an insolvency practitioner has provided him with a thorough understanding of how businesses work and how they “break”.

Stuart has gained broad experience across a wide range of Australian industries including aviation and defence, events, sport, tourism, Government, financial services, retail, online sales, housing construction, hospitality and theme parks.



STUART CRAIG



“ I am particularly
inspired by
sharp, agile, forward
thinking entrepreneurs. ”

Specialisation:

Climb Business' skills as problem solvers and cat herders lie in bridging the nexus between the commercial, financial and operational management functions. These skills also lie in linking the project plan and the current progress made to date from those functional perspectives.

Climb Business are experts in mobilising a nucleus of diverse stakeholders in a dynamic environ on a common pathway to success that is, “herding cats”. Critical to that success is distilling a complex situation into effective and successful stakeholder communication and appreciating that competing interests and pressures are at play.

General Advice:

Climb Business provides general advice to optimise the return to you from your business or project from commercial, financial and operational management perspectives. We can advise on:

1. Organisational design and structure relative to your value proposition.
2. Governance and Board reporting.
3. Commercial, financial and operational performance.
4. Management processes and people connectivity.
5. Business purchase review.
6. Pre-insolvency and turnaround issues.

Point of Difference:

Climb Business possesses a unique working history of practical commercial, financial and operational responsibilities with a high degree of understanding in the disciplines and their inter-relationship, idiosyncrasies and tensions plus a clear understanding of bridging those gaps. Climb Business are lean and responsive operators and use design thinking behind their work. We are experienced at herding cats!

We operate on the basis of a lean structure without significant overheads but with flexible availability and fast contact turnaround. Our advice is pragmatic and practical.

The goal of Climb Business is to work with you to positively impact your bottom line and deliver solutions and sustainable value to you. Climb Business wants to help you effectively manage “upwards, downwards and outwards”.

“ *Climb Business provides general advice to optimise the return to you* ”

Questions for You:

Why did you start your business and what were your motivators? Do you still feel the buzz?

Are you spinning around trying to do your day job and that strategic initiative/project you are responsible for is not progressing?

Would you like to spend more time working on your business than in your business?

Are your employees and other key stakeholders confused about the business structure or direction and where they sit?

Are your customers frustrated by your service and not being listened to?

What are you currently getting from your business? Is your business under-performing? Where would you like it to go?

Climb Business can assist small and large businesses. We are also a good sounding board for your ideas and questions. Call us now for a confidential no obligation first discussion. Don't delay in seeking the help you may need.

Contact:



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